

Enabling people with  
disability to **aspire**  
and **achieve**.



Year in Review  
2014-15

120 1895 - 2015 years



**Senses**  
Australia  
[senses.org.au](http://senses.org.au)

# Senses Australia

## A leading disability service provider with a difference

Senses Australia assists people with disability of all ages, to meet their goals and aspirations through the provision of contemporary and responsive services.

### What makes Senses Australia different?



#### Focusing on individual needs

Senses Australia is focused on the individual and meeting their needs through an individual response which demonstrates 'listening'.



#### Providing a comprehensive service

Senses Australia has a 'wrap-around' service, blending together therapy with in-home personal support, or positive behaviour support with support to live in the community – all depending on the needs of the individual person with disability.



#### Not diagnosis or disability specific

Senses Australia provides services to people with a broad range of disability as well as its unique services for people who are deafblind.



#### A reputation for quality service

Senses Australia has a reputation for the provision of quality services. This reputation is expressed by the State Government, by other disability service providers and by people with disability and their families.



#### A proven track record of disability service delivery

Senses Australia is one of the oldest disability service providers in Western Australia. Senses Australia has proven over a century, that it is reliable and has a proven ability to adapt to the needs of the individual and the external environment.



#### People with disability are well satisfied with their services

When Senses Australia asked, 80% of people with disability agreed or strongly agreed that Senses Australia was improving their life. 85% said that Senses Australia was helping them achieve what is important to them.

# Contents

Celebrating 120 years

**04**

Governor's message

**06**

Premier's message

**07**

President's report

**08**

Finance report

**10**

CEO's report

**12**

Senses Australia's services

**16**

Our community partners  
and supporters

**24**

Board members

**28**

Financial report

**30**



# Celebrating 120 years

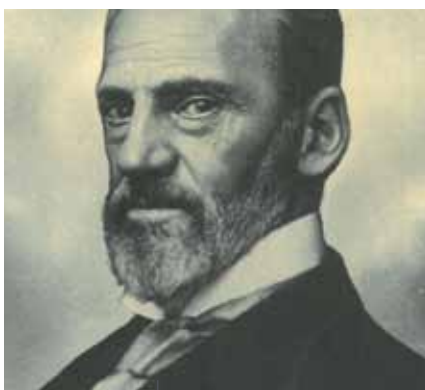
Over the past 120 years the only thing that has **not** changed is Senses Australia's commitment to people with disability and excellence in service delivery. Here are some of our key milestones:



1894



1898



1895

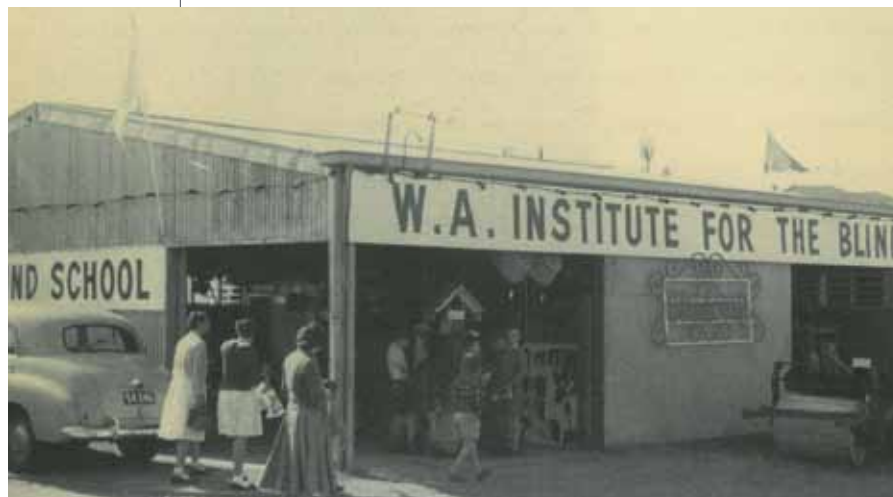
Originally known as The Western Australian Home Teaching Society for the Blind, its charter was to provide education and employment to blind citizens.

► 1896–98

The organisation was renamed The Western Australian Industrial School for the Blind and in 1898 became known as The Victorian Institute and Industrial School for the Blind, WA Inc.







1932

Some 30 years later, another name change to The West Australian Institute and Industrial School for the Blind (Inc).

1967

Then known as The Royal WA Institute for the Blind (Inc.), its role evolved a great deal to include employment, training, respite, recreation and a variety of accommodation options for WA's blind citizens.



2001

On August 15, 2001, The Royal WA Institute for the Blind and the WA Deafblind Association amalgamated to form Senses Foundation, the organisation for people who are blind, deafblind and multisensory impaired.

2015

Today Senses Australia is WA's leading disability services provider, holding the highest ethical standards and striving for excellence in all it does.

2013

On July 1, 2013, Senses Foundation became Senses Australia, a not-for-profit charitable company limited by guarantee, able to provide disability services to all people with disability across Australia.



# Governor's message



**Senses Australia Patron**  
Her Excellency the Honourable  
Kerry Sanderson, AO  
Governor of Western Australia



**Message  
from**

**Her Excellency the Honourable Kerry Sanderson, AO  
Governor of Western Australia**

**for**

**Senses Australia**

*It is a pleasure for me to be associated with Senses Australia, originally as a member of the Board of Directors for a number of years and now as Patron.*

*As a Board member I saw firsthand, the organisation's commitment to enabling people with disability to live a valued life, participating as we all do, in the life of their community. I know that they are a leader in the provision of quality services for people with disability.*

*Senses Australia sees itself as being a "disability service provider with a difference" and the difference they are celebrating this year is their longevity. 120 years of service to West Australians with disability is an accomplishment very worthy of celebration.*

*I would like to congratulate all those associated with Senses Australia for this significant achievement and their considerable contribution to Western Australians over so many years.*

*Kerry G. Sanderson*  
**GOVERNOR**



# Premier's message



“Organisations such as Senses Australia enrich our society and bring about positive impacts on people’s lives.”

**This year marks 120 years of Senses Australia. During this time Senses Australia has undergone great change and growth to become the renowned disability service provider it is today.**

Established in 1895 as The Western Australian Home Teaching Society for the Blind, but more widely known as the Royal WA Institute for the Blind, it is one of the oldest disability service providers in Western Australia.

Many Western Australians will fondly remember the cane furniture produced at the institute that filled our homes. Cane furniture making was one of the first trades taught at the institute to assist blind people to attain employment, along with offering support, training and education.

For many years the institute inhabited a site in Maylands on which the famous art deco building was built in 1937. Although it is now the home of the West Australian Ballet, the building still inhabits the spirit of a place where young children and adults with vision impairments had the opportunity to participate in community life.

This year we also commemorate the Anzac Centenary and remember the important role the institute played as a place of assistance for service men that lost their sight during World War One.

Senses Australia now provides services nationally to more than 650 children and adults with a range of disabilities. For Government, working in partnership with community organisations is essential to achieving better outcomes for people with disabilities.

Organisations such as Senses Australia enrich our society and bring about positive impacts on people’s lives. On this anniversary I congratulate Senses Australia on its contribution to the Western Australian community and thank Senses on behalf of all those it has helped over the last 120 years and those it will serve in the years to come.

**Colin Barnett**  
Premier of Western Australia

# President's report



“In the Board’s opinion, there is no ability to remain the same size in the current disability market. We must have a strategy of growth.”

**120 years of service delivery for Western Australians with disability is indeed an achievement, and I am exceedingly proud to be associated with an organisation which has achieved this milestone. While Senses Australia has had many names and incarnations as you will read in this report, it has kept as our purpose, the desire to be a leader in the provision of services for people with disability.**

This year we have continued our purpose, providing 23,500 more hours of service than we did in the previous year, to 630 more people with disability than we did in the previous year. A year of considerable growth.

In this report to you I wish to focus on this area to which the Board has applied much of its time and energy this year – that of growing the organisation. Some Members may not know why Senses Australia is seeking to expand its service offering, to look at serving different client groups as well as our traditional clients, and to broaden the geographical distribution of our services. This report provides me with an opportunity to communicate our reasons to you.

In September 2014, the Board held a special meeting with a facilitator, John Barrington, to look at one part of our Strategic Plan – our need to grow.

There are a number of compelling reasons for Senses Australia to grow. The first of these is that Senses Australia’s mission is to provide services to people with disability throughout Australia.

However, from a pragmatic perspective, Senses Australia needs to grow because our current level of overhead is unsustainable in the NDIS marketplace. Under the NDIS and My Way, prices vary depending on the service being provided. The therapy price is close to the Senses Australia price however the personal care price is considerably lower than the Senses Australia price. Given that 80 % of Senses Australia’s service could fall into this bracket, this is the concern.

Senses Australia needs to either substantially reduce its overheads or increase its revenue. There is certainly much that can be done, and is currently being done, to reduce the cost of Senses Australia’s overheads. However this will not lead to a substantial reduction without impacting on many of the factors which give Senses Australia its competitive edge including excellence. Therefore revenue needs to be addressed and thus the need to grow.

Senses Australia needs to reduce the cost of its overheads as a percentage of revenue, however in doing so it needs to take care that it does not reduce the quality of its services. Service quality is highly valued by clients and is essential to manage organisational risk in the delivery of human services.

As with the maintenance of quality services, the maintenance of a comprehensive range of services is highly valued by clients and helps to differentiate Senses Australia from other disability service providers. If services are removed from the suite of services on offer because they have high overheads there may be unintended consequences for the remaining services. They may no longer be as attractive to clients.



Senses Australia wishes to maintain influence as a medium sized disability service organisation. Senses Australia currently has considerable influence in the disability arena as a medium sized disability service organisation and, as a result, has the opportunity to impact on policy, services and service delivery for people with disability. With most other large and medium sized disability service organisations seeking to grow, Senses Australia will become a small organisation if it fails to grow too, and is likely to lose its position as an organisation of influence.

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**This year we have continued our purpose, providing 23,500 more hours of service than we did in the previous year, to 630 more people with disability than we did in the previous year.**

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As a medium sized not for profit organisation, Senses Australia also has considerable attraction to health and disability professionals and to other professionals from other disciplines including Occupational Safety and Health, Finance, Quality Management and Human Resources. We want this to continue to maintain our ethos of 'excellence'.

And finally, Senses Australia must remain master of its own destiny and not just an arm of government. It needs to be able to respond to the needs of people with disability and to meet its mission not just provide those services which are the priority of a funding body. To do this it must be sustainable. Growth is the only way to ensure Senses Australia's sustainability.

Over the last five years Senses Australia has tripled its size in terms of its client numbers, its total revenue and its government funding. It has done this through a combination of quasi organic growth and through securing Government tenders.

The environment for growth over the next three years will be very different to that of the last five years. The major change in the environment will be a complete lack of State or Commonwealth Government tenders from now on.

In the Board's opinion, there is no ability to remain the same size in the current disability market. If we do nothing or seek to grow solely by organic growth, we will get smaller as a result of others increasing their size. We must have a strategy of growth.

To this end, the Board has formed a Growth Strategy Task Group comprising two fellow Board members, John Groppoli and Colin Emmott, the Chief Executive Officer and myself. Our role is to guide and oversee the implementation of the Growth Strategy. The initiatives which management is currently investigating include:

- > **Developing new services and products** – Exploring the disability, health and aged care markets and identify new services which Senses Australia can offer.
- > **Expanding Territory** – Exploring whether there are service opportunities in geographical locations that Senses Australia has not traditionally provided services.
- > **Maintaining and acquiring clients** – developing a comprehensive marketing plan aimed at people with disabilities, current clients, families, referrers, general public.
- > **Partnering with other organisations** – talking to other disability service organisation to identify whether there are synergies and opportunities for partnerships.

It is an exciting time for Senses Australia, but one that is not without considerable cost, more hard work, and potential risk. The Board seeks to mitigate the risk by having a clearly articulated growth strategy, and to this end I need to acknowledge the strong support and commitment that the Board has received from Chief Executive Officer Debbie Karasinski and her hard working management team in implementing the strategy and providing sound oversight. On behalf of the Board of Management I thank them together with all of our valued staff and volunteers most sincerely.

I look forward to reporting on our progress at the next Annual General Meeting.



**Bill Cutler**  
President

# Finance report

**At first glance the year end result appears poor with a loss of \$900,000. However in fact we ended the year within budget, as we have for the last six years, necessitating this explanation of Board decisions to Members.**

The 2013/14 budget was approved by the Board in October 2013 (late, because of the tendering process which was in train with the Disability Services Commission), with an operating surplus of \$6,000 which was met at year end. As part of the budget process, the Board approved an additional 'strategic' expenditure of \$175,000 which would assist in positioning the organisation for significant changes which we knew were on the horizon. The Board acknowledged that it would also have a deficit in 2014/15 as a result of this strategic expenditure.

Key amongst this strategic expenditure was the appointment of a Manager in Deafblind Services – a decision which has been shown to be justified, this position being now responsible for securing an \$800,000 contract from the Commonwealth Government for the Ending the Isolation project; introducing the new Orientation and Mobility service and showcasing Senses Australia and our deafblind services to the world with a number of conference presentations.

At the June 2014 Board meeting, the 2014/15 budget was approved with an operating deficit of \$49,000, and an overall deficit of \$591,000, after taking into account the Board's strategic expenditure approval in 2013/14 and depreciation. I am pleased to see that we have finished the year \$17,000 better than this budget.

The additional \$400,120 loss relates to the Fortescue Metals Group shares which the Board decided to sell this year. Whilst an accounting loss, these shares were a generous gift from Andrew and Nicola Forrest in 2011 and cost us nothing. We have never lost any funds on the FMG shares and actually received \$234,756 for the shares when they were sold. A very generous contribution from Andrew and Nicola Forrest and for which we thank them very much.

It has always been our practise to end the year with an operating surplus or balanced budget, before depreciation. However the Board has decided that, in this new, more commercial environment in which we are now operating, we should end the year with a surplus after depreciation – therefore we have set our Chief Executive Officer that challenge for the forthcoming years. Without a radical reduction in the services that we provide, the Board has agreed that this could take us three years but we have now started this process.

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**At the June 2014 Board meeting, the 2014/15 budget was approved with an operating deficit of \$49,000, and an overall deficit of \$591,000.**


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As I said in my President's report, Senses Australia needs to grow and this will require further strategic expenditure. The implementation of the Growth Strategy will require the Board to spend some of the funds from our investment portfolio as we position the organisation to be competitive in a commercial environment. I would imagine that the market research will cost us \$200,000 alone and any marketing campaign, which we have never engaged in before but will now need to, to secure customers, will be upwards of this. All I can say is that your Board will take each of the decisions regarding expenditure in these new areas with the due diligence that it has used to date, in guiding Senses Australia to the successful position that it now finds itself in.



**Bill Cutler**  
President





Participate

# CEO's report



“Throughout the year, Senses Australia functioned within three quite different funding and acquittal, service delivery and quality management environments.”

**This year has been one of the most exciting and challenging of my professional life – providing excellent services to a rapidly growing number of people with disability; dealing with a challenging and ever changing external environment; and preparing the organisation for further changes to come.**

## Excellent services for people with disability

Our services for people with disability grew significantly throughout the year. We provided 1,600 people with disability with 220,000 hours of direct care.

- > 142 people with disability were provided a service within our Community Living Service.
- > 206 children were provided with Therapy Services.
- > 133 adults were provided with Therapy Services.
- > 32 individuals received services within the Positive Behaviour Support and Psychology Services.
- > 87 people who are deafblind received a service from a deafblind consultant.
- > 5 elderly people with acquired dual sensory loss were supported with Communication Guide Services.
- > 24 people participated in Communication Guide training.

We participated in the National Disability Insurance Scheme (NDIS), providing 2,411 hours of direct service to 49 people with disability in the NDIS trial site in the Hills region of Perth. All of these people previously received their service from Senses Australia and chose to stay with us after they received their NDIS plan and funding.

We participated in the Western Australian National Disability Insurance My Way Scheme (My Way) in the Lower South West region of Western Australia, developing a multidisciplinary therapy service and providing individual community living options, providing 853 hours of direct service to six people with disability.

Our Deafblind Services delivered communication guide training in New Zealand.

Five papers were presented by Senses Australia staff at the Acquired Deafblind Network Conference in Belfast, Northern Ireland and at the 16<sup>th</sup> Deafblind International World Conference in Bucharest, Romania.

We began two research projects – Ending the Isolation and Children of Parents living with Usher syndrome and dual sensory loss: Experiences across the life span.

We continued the management of the Deafblind International Secretariat.

We were supported in our work by 150 volunteers.





✧ Learn

## The challenging external environment

We successfully managed the provision of services within an extremely complex external environment. I mentioned this in my last report to members however, living through it this year has been quite different to anticipating it in previous years!

Throughout the year Senses Australia functioned within three quite different funding and acquittal, service delivery and quality management environments.

The first of these is the 'old' Disability Services Commission (DSC) model where, despite the introduction of the NDIS and My Way, approximately three quarters of the state's people with disability remain receiving their services.

The second of these is the two year launch of the NDIS which commenced in the Perth Hills area on Wednesday, 1<sup>st</sup> July 2014 for people with disability under 65.

The third was the launch of the Western Australian Government's My Way model which also commenced on Wednesday, 1<sup>st</sup> July 2014 in the Lower South West region.

Senses Australia has provided services to people with disability who have remained in the DSC model, who are in the NDIS trial site and in the My Way site. This has resulted in a considerable increase in the administrative burden on the organisation as we dealt with different processes, acquittal, reporting, pricing, quality management and payment arrangements.

Part of the challenge has also been that NDIS and My Way are trials, and have been changing and adapting throughout the year. Senses Australia has participated in seeking many of these changes which should result in better outcomes for people with disability, however almost every change has meant a change in processes within Senses Australia.

It has indeed been a challenge and we look forward to a resolution regarding which scheme will finally be rolled out in Western Australia.

## Preparing the organisation for further changes

In addition to the external factors impacting on Senses Australia and in addition to the Growth Strategy which is being implemented and which is discussed in the President's report, there are two cultural changes which have been in play within Senses Australia throughout the year.

Over the last year, discussions, workshops and training have taken place to move the senior management originally, then the organisation's leaders and finally the entire organisation to a point of understanding around the need for Senses Australia to be sustainable in the new world.

This process has involved accurately determining the cost of all services; recording 'purpose hours' (billable hours); reviewing individual services to ensure they remain within funding parameters; and discussing service provision with the person receiving services and their families, to ensure they understand the funding parameters and the extent of Senses Australia's service commitment.

The challenge has been to ensure that through this change process, Senses Australia's values are not compromised; there is clear communication with all parties and the process is undertaken with compassion.

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**Senses Australia has provided services to people with disability who have remained in the DSC model, who are in the NDIS trial site and in the My Way site.**

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With the introduction of the NDIS and My Way, the person with disability will hold the funding and can purchase their services from any service provider. The person with disability is clearly now the customer and the organisation must market their 'wares'. Senses Australia must provide the service that the customer wants and that the customer pays for.

As with the concept of 'sustainability' Senses Australia has been preparing for this change over the year. Again this started with the senior management, and finally in 2014/15 the entire organisation. In the feedback following a workshop on the Psychology of Persuasion and Influence, only one staff member expressed concern regarding the move to a 'customer' approach and away from the previous 'client' focus. As in the case of introducing the concept of sustainability, the challenge remains that Senses Australia's values are not compromised throughout the process.



### A committed team

The achievements of Senses Australia throughout the year are as a result of a team of general managers, managers and employees who have as part of their DNA, a commitment to offering the best service for people with disability. They rise to the challenge of change with that commitment first and foremost in their minds and they make me enormously proud to be associated with them and their work. I thank them all.

This year, the workload on the Board Members has been extraordinary as they have faced the changes that have impacted our organisation. They give so much as voluntary directors and I thank them for their ongoing contribution. I particularly thank Bill Cutler, Senses Australia's President, for his support and counsel throughout the year.

Finally, I thank our clients and their family members, who take the time to respond to surveys, and telephone or email me, to give me advice and comment. I greatly appreciate this.

I started my report by saying that 2014/15 has been one of the most exciting and challenging of my professional life. I predict that 2015/16 will rival this year for change and challenge and I look forward to working with you to meet this.

**Debbie Karasinski**  
Chief Executive Officer



# Senses Australia's services



## The Year in Review



**220,000 hours**

of direct service provided to **1,600 people** with disability.

**196,508 hours**

of **Community Living service** to 165 people with disability plus support for their families.



**20,260 hours** of **Therapy service** to **495 children and adults**

with disability, plus support for their siblings and families. Plus support to 882 people on waitlists for Therapy services.



**3,225 hours** of direct service to

**56 people who are deafblind**

plus support to their families and training to **510 health and other professionals**.



Senses Australia is sought after to

**present at conferences**

and presented **four** innovative and thought provoking papers at international conferences.



Senses Australia is committed to

**expanding the body of knowledge**

and is conducting **two research projects** in deafblindness.





## Senses Australia's services

- ✓ Self-directed and person and family centred.
- ✓ Within a Positive Behaviour Framework.
- ✓ Flexible and individually tailored.
- ✓ Provided according to best practice principles.
- ✓ Outcome focused and specifically guided by the outcomes of:
  - > Independence
  - > Participation
  - > Supporting networks
  - > Wellbeing



## Community Living

Over 180 support workers, team leaders and supervisors make up Senses Australia's Community Living team, supporting a person with disability to:

- > Live with their family.
- > Live on their own.
- > Share with one or more other people.
- > Live with a host family.

### And live as valued members of their community:

- > Accessing community, social and recreational activities.
- > Travelling about independently.

### Valuing the family

- > Supporting the family through the provision of flexible in and out of home respite and siblings support.
- > Promoting an inclusive approach to care by involving families.

## Living a good life

Holidays were encouraged:

- > Four people with disability were supported on a holiday to the Gold Coast visiting all the theme parks and enjoying the time of their lives.
- > Two people with disability and support workers travelled to Kalgoorlie by train and spent the week there, visiting all the sites that the Goldfields has to offer.
- > Six people with disability have been on cruise ships around Australia, overseas to Bali and around Western Australia.

## Being part of their community

People with disability were supported to be part of their community, participating in Sailability, dancing, bowling, swimming, and attending movies and shows. They have enjoyed barbecues with each other and many were supported to participate in volunteer work in the community.



## Therapy

Senses Australia's therapy team of thirty occupational therapists, physiotherapists, speech pathologists, and psychologists support children and adults living with disability to achieve their dreams and aspirations, or short term goals, through a range of therapy strategies.

### Expansion

- > A therapy service was established in the Lower South West and based in Busselton.
- > Comprehensive therapy services across the Perth area were increased.
- > The Community Aids and Equipment Program was increased.
- > An Orientation and Mobility instruction service was introduced for people with vision impairment.

### Participating socially, building relationships and gaining skills

- > People with disability were supported to plan and host social events, building relationships and developing social connectedness. A Halloween Party and a Hawaiian Party was thoroughly enjoyed.
- > A children's Christmas party and Easter family picnic provided opportunities for building relationships, enhancing family wellbeing and having fun!
- > Positive Behaviour Support was firmly established and achieved many valued outcomes for individuals and those people supporting them.
- > At holiday respite, school age children gained skills in independence and establishing and building relationships.
- > Wonderful outcomes were achieved for many adults with disability, moving to a new home, starting at TAFE or beginning their working lives.





✧ Encourage





## Deafblind Services

People who are deafblind are eligible for all Senses Australia services, plus unique support from a team of five deafblind consultants with skills and experience in social work, orientation and mobility, speech pathology, physiotherapy and occupational therapy.

### An opportunity to share for people who are deafblind across Australia

A Deafblind Camp provided an opportunity for people who are deafblind to meet with friends old and new, to share lived experiences. Fifty people from all over Australia and two people from New Zealand attended the camp – the largest gathering of people who are deafblind in Australia. Deafblind Services and over 100 volunteers enabled campers to participate in recreational activities and outings in an environment that was safe and supportive.



### Developing leadership

Five young people who are deafblind were supported to develop skills to undertake significant leadership roles in their personal or professional lives.

### A statewide service

Deafblind Services visited Albany, Mount Barker, Fitzroy Crossing, Broome, Halls Creek, Kununurra and surrounds, meeting people who are deafblind and providing information and support to their support staff; and providing Deafblind Awareness training to health professionals, at aged care facilities, to non-government agencies, local government staff, Commonwealth and State employees, Family Support Associations, hospital staff and aboriginal corporations.

### Training young professionals

- > Lectures were presented to the 4<sup>th</sup> year occupational therapy students as part of their 4<sup>th</sup> year studies, on deafblindness including assessment and intervention.
- > Education and practical lessons on how to support an individual who is deafblind were presented to students as part of Auslan Certificate IV at the Central Institute of Technology.

### International training

- > Deafblind Services delivered communication guide training in New Zealand with all participants being extremely positive about the outcomes.





Achieve



## Showcasing Senses Australia's services

Senses Australia is sought after to present at conferences throughout the world and presented the following innovative and thought provoking papers.

### Acquired Deafblind Network Conference – Belfast, Northern Ireland.

- > 'Bushwalking Plus' – sharing the experiences of a group of people with Usher syndrome from Australia who are undertaking to walk the Bibbulmun Track.

### 16th Deafblind International World Conference – Bucharest, Romania.

- > iPCP's: Going mobile with Personal Communication Passports – exploring the use of Apps for Apple devices to create Communication Passports for people who are congenitally deafblind.
- > The Australian National Disability Insurance Scheme: Is it the Silver Bullet – describing the experiences of people who are deafblind who are part of the National Disability Insurance Scheme (NDIS).
- > Ending the Isolation: deafblindness in the Australian aged care sector – the prevalence and impact of a combined vision and hearing impairment in the elderly and the research methods that will be employed to support this population.



## Research

Senses Australia is committed to expanding the body of knowledge in the field of deafblindness, to ultimately deliver better outcomes for people who are deafblind.

### Ending the Isolation

Ending the Isolation is a Commonwealth funded research project to assist those working in the aged care sector to identify when an individual has a combined vision and hearing impairment and to provide education and resources to these workers to minimise the impact of this disability. Senses Australia has partnered with Curtin University to conduct research to develop a screening tool, measuring the prevalence rates in the Australian population and evaluating the resources that will be developed.



### Children of parents living with Usher syndrome and dual sensory loss: Experiences across the life span

This research project looks at the experiences of adult children of parents living with Usher syndrome and deafblindness and will be used to provide better, more inclusive long term support for families; guidelines on how to best develop strengths in these families; and advocacy for more relevant support services for the deafblind community.

Senses Australia has partnered with the School of Exercise and Health Science at Edith Cowan University to conduct this research.



Connect



# Our community partners and supporters

## Our supporters

Senses Australia is supported in its work by many Commonwealth and State Government Departments, by companies, organisations and businesses, and by many generous individuals within the Western Australian community. We thank them all.



### Foundations Trust Bequests

Senses Australia is very grateful to the following individuals, trusts and foundations who have contributed to the work of Senses Australia.

- > Estate of Irena Miller
- > Marjorie Helen Parsons Charitable Trust
- > Harold Redcliffe Charitable Trust
- > Estate of Brian Howard Reilly
- > Estate of Madeleine Sayers
- > Marcus & Molly Stone Charitable Trust
- > Stan Peron Charitable Trust
- > Silicon Valley Community Foundation
- > City of Cessnock residents



### Government support

#### Senses Australia acknowledges:

##### The Commonwealth Government's

- > Department of Social Services for its ongoing contribution to clients who are ageing; for its Better Start program and for the Helping Children with Autism program.
- > The National Disability Insurance Scheme.

##### The West Australian Government's contribution to successful client outcomes through the:

- > Disability Services Commission.
- > NDIS My Way.
- > The Department of Housing and Works.
- > The Department for Child Protection and Family Services.
- > The Department of Education – Grants for Non Government Centre Support for Non-School Organisations.
- > Lotterywest for individual grants to clients and a grant to design an office layout in the Senses Australia head off around Activity Based Office Design principles.



### Generous companies

Senses Australia is indebted to the many generous companies which support it in its work.

#### 120 year gold partners

- > Beyond Bank
- > PKF Mack

#### 120 year event partner

- > Watershed Winery

#### 120 year silver partners

- > Creative ADM
- > LWP Property Group
- > Biz365

#### Company lawyers

- > Norton Rose Fulbright Australia

#### Special Recognition

- > The Banners on St Georges Terrace, Perth, were sponsored by PKF Mack, enabling Senses Australia to showcase its history and its services for two weeks in June.



Leading  
disability  
service  
provider with  
a difference

100



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service  
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a difference



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Thank You

## Direct mail appeals

Thank you to the many hundreds of individual Western Australians who support Senses Australia's Direct Mail appeals.

## Grants

Senses Australia was pleased to receive grants from the following organisations during the year.

- > Independent Living Centre
- > Perpetual Trustees
- > WA Charity Direct

## The Teresa Way Award

The Teresa Way Award has been presented annually since 2004 to recognise a person, a business or a community organisation which has made a significant contribution to a person or people who are deafblind and their families, or a contribution to Senses Australia's services for people who are deafblind.

### Teresa Way

Teresa Way was an inspiring person with a positive attitude and an enormous sense of humour. Despite her deafblindness and her history of medical complications, Teresa Way was a committed and enthusiastic volunteer for both the West Australian Deafblind Association and the Royal WA Institute for the Blind – both predecessors to Senses Australia.

### The 2015 Teresa Way Award



The 2015 Teresa Way Award was presented to **Eddie Szczepanik**

Eddie Szczepanik has Ushers syndrome and has been a client with Senses Australia for the last eight years. He is a founding member of the Usher Syndrome Support Group, now known as the Deafblind West Australians, and has consistently provided mentoring and role modeling to the group's members. Eddie is also helping to build networks for the deafblind community across Australia and the world.

Given the isolation that is so synonymous with living with deafblindness, this role provides a very significant contribution to the deafblind community. Eddie also acts as a bridge between the deaf and deafblind communities and cultures, allowing people from both communities access to support and inclusive networks.

Over the last two years, Eddie has played an active role as an ambassador for Senses Australia acting as the Master of Ceremonies at launches and the Gala Ball; providing significant input and expertise to the development of the Deafblind Information website; running workshops; raising awareness of deafblindness; and advocating on behalf of the deafblind community. Eddie has participated in all these activities in a voluntary basis. Eddie has also been actively involved in the planning and delivery of the last two very successful Deafblind Camps in Western Australia.

Eddie is a successful applicant and participant in the 'Leaders for Tomorrow' program. The 'Leaders for Tomorrow' program is an individual leadership program which is committed to developing 200 people with disability to be more skilled, confident and active in leadership roles in business, community, government or their chosen area of interest. Eddie was provided with mentoring and training to pursue his goals. He used that opportunity to increase his skills and tirelessly continues his volunteer roles with Senses Australia and supporting the Deafblind Community,

Eddie is an excellent role model for people who are deafblind and is making a significant contribution to Senses Australia services and Senses Australia as a whole. Szczepanik is a worthy recipient of the Teresa Way Award.

## The Dinko Bosikovic Music Scholarship



The 2015 Dinko Bosikovic Scholarship was awarded to **Richard Brider**.

The Dinko Bosikovic Music Scholarship is an annual award made by Senses Australia under the terms of a bequest from the estate of Pauline Sophia Maria Bozikovic in memory of her late husband.



## The Gifting Tree

The Gifting Tree is a spectacular gold tree, which was originally situated at the entrance to the Whatley Crescent, Maylands address of the Royal WA Institute for the Blind, the predecessor to Senses Australia, and is now located at the front entrance of the head office of Senses Australia, in Kitchener Avenue, Burswood.

The Gifting Tree was established in 1993 and the trunk of the tree was sculptured by Robert Hitchcock in 2007. Each leaf of the tree is inscribed with the name of a person, business or community organisation following a significant contribution to Senses Australia.

Gold Leaves are inscribed and placed on the Gifting Tree, and the recipient presented with a Gold Leaf Certificate, following a contribution to Senses Australia of \$2,500 or more, or a contribution of goods or services valued at \$5,000 or more.

A Gold Leaf Certificate is also presented following a financial contribution to Senses Australia of between \$1,000 and \$2,499 or a contribution of goods or services to the value of between \$2,500 and \$4,999.



### 2015 Gold Leaf Certificates

The following companies and individuals were recognised with certificates, for their contributions during 2014 – 2015.

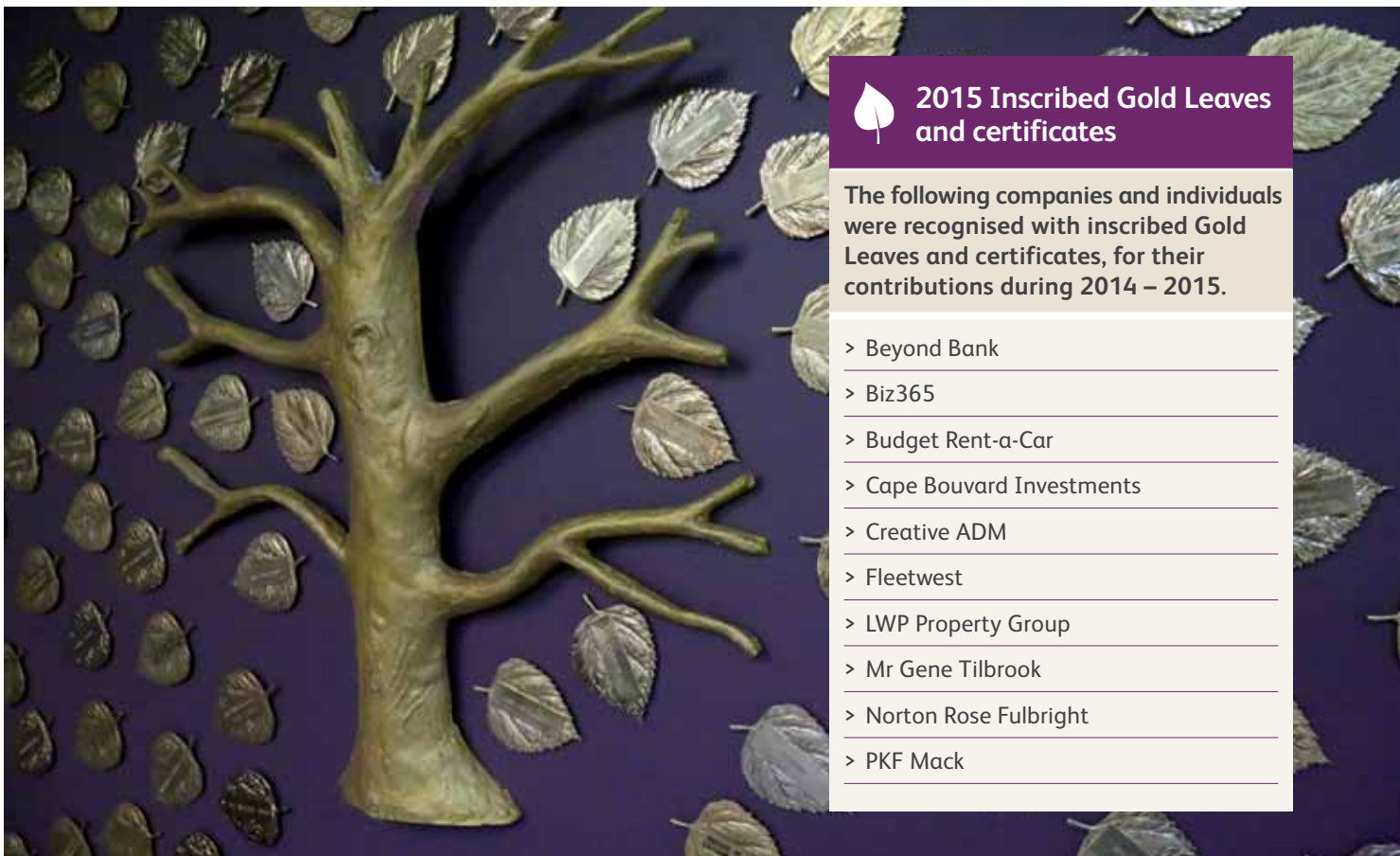
> Amex Corporation	> Mr & Mrs B C Kerman
> Mr R Boan	> Mr & Mrs A Phelan
> Mr & Mrs M & MD Crossley	> Mr Terry Prindiville
> Mr S C Dunn	> Mr J Simpson
> Mr & Mrs David Fry	> West Australian Newspapers
> Mr John FM Gillett	> West Coast Street Rod Club Inc
> Mr William Isted	> Watershed Winery



### 2015 Inscribed Gold Leaves and certificates

The following companies and individuals were recognised with inscribed Gold Leaves and certificates, for their contributions during 2014 – 2015.

> Beyond Bank
> Biz365
> Budget Rent-a-Car
> Cape Bouvard Investments
> Creative ADM
> Fleetwest
> LWP Property Group
> Mr Gene Tilbrook
> Norton Rose Fulbright
> PKF Mack





# Board members



**Bill Cutler**  
President



**Rick Matich**  
AMP (UWA) AIBF (Fin)



**John Groppoli**  
B.Juris, LLB, FAICD



**Ruth Shean**  
PhD, M Ed, B Ed FAICD FGIA



**Bruce Campbell-Fraser**  
BA



**Colin Emmott**  
BBA CPA



**Beth Gordon**  
BCom (UWA), MBA (Melb),  
MSc (Min Ec) (Curtin), CA GAICD



**Kerry Sanderson, AO**  
Resigned October 2014



**Craig Billings**  
Resigned September 2014



✧ Aspire

# Financial report

For the year ended 30 June 2015

## Senses Australia

ABN 93 169 195 127

ACN 192 912 156

## Contents

Director's  
Report

**31**

Auditor's Independence  
Declaration

**36**

Statement of Profit or Loss and  
Other Comprehensive Income

**37**

Statement of  
Financial Position

**38**

Statement of  
Changes in Equity

**39**

Statement of  
Cash Flows

**40**

Notes to the  
Financial Statements

**41**

Directors  
Declaration

**55**

Independent  
Auditor's Report

**56**





Senses Australia

## Directors Report

### For the year ended 30 June 2015

The directors present their report, together with the financial statements, on the company for the year ended 30 June 2015.

#### Objectives

Senses Australia's short-term objective is to assist individuals of all ages with disability, who meet Senses Australia's eligibility criteria, to meet their goals and aspirations through the provision of contemporary and responsive services.

The long-term objective is to contribute to the creation of a community which embraces and respects uniqueness and diversity and where a person with disability has equal opportunity to aspire and to achieve.

#### Principal activities

During the financial year the principal continuing activities of the company were to provide therapy, community based support services and specialist deafblind services to clients with disability.

#### Performance measures

Senses Australia measures its performance in the delivery of its contractual obligations to Government funders and the outcomes that this achieves for our clients.

The performance against these key performance indicators is as follows;

#### Provision of Disability Professional Services and Specialist Communication Services against contract requirements

Program	Benchmark	2014/2015	2013/2014
Early Childhood Intervention	100%	96%	101%
School Aged Therapy	100%	85%*	106%
Adult Therapy	100%	105%	99%
Deafblind Services	100%	161%	126%

\* Note: Approval was granted by the Disability Services Commission to defer additional contracted hours awarded in May 2015 to the 2015/2016 financial year.

#### Client Satisfaction as measured by the Strongly Agree or Agree responses to the following statements;

Client Outcome	Benchmark	2014/2015	2013/2014
Senses Australia is improving my life	85%	80%	87%
Senses Australia helps me as a client or family member to achieve what is important to me	85%	85%	91%

Senses Australia

**Directors Report****For the year ended 30 June 2015****Information on directors****Directors**

The following persons were directors of the company during the whole of the financial year and up to the date of this report, unless otherwise stated:

Name:	Mr Bill Cutler
Title:	Non-Executive Chairman
Experience and expertise:	Bill Cutler joined the Senses Australia Board in January 2005 and assumed the Presidency in May 2014. Bill has a working background of 42 years in banking, including offshore postings in Fiji, Hong Kong, Singapore and London. Bill has held the positions of Deputy Chief Manager, London and Head of Banking Operations, Perth.

Name:	Mr Rick Matich
Title:	Non-Executive Director
Qualifications:	AMP (UWA) AIBF (Fin)
Experience and expertise:	During 34 years' service with Westpac Banking Corporation, Rick Matich served in a number of senior management and executive positions in Western Australia and New South Wales. Rick is a Director of Matich Marine and a business and financial services consultant. Rick joined the Senses Australia Board in 2001.

Name:	Mr Craig Billings (resigned October 2014)
Title:	Non-Executive Director
Experience and expertise:	Craig Billings has experience as the General Manager of Marketforce Retail. Craig is highly regarded as one of the industry's leading strategic retail thinkers, and is renowned for his hands on approach in developing innovative communication strategies and value added initiatives for the Agency's clients. Craig joined the Senses Australia Board in 2005.

Name:	Mr John Groppoli
Title:	Non-Executive Director
Qualifications:	B.Juris, LLB, FAICD
Experience and expertise:	John Groppoli was appointed to the Board in 2005. He was a partner of national law firm Deacons (now known as Norton Rose) from 1987 to 2004 where he specialised in franchising, legal compliance and corporate governance. He was Managing Partner of the Perth office of Deacons from 1998 to 2002. John left private practice in 2004 and is currently Managing Director of Milners Pty Ltd, a leading Australian brand marketing group specialising in premium homeware products, and Aviva Optical, an importer and national distributor of optical products and accessories. John is a director of AHG Ltd and Retravision (WA) Limited.

Senses Australia

**Directors Report****For the year ended 30 June 2015**

Name:	Ms Kerry Sanderson (resigned October 2014)
Title:	Non-Executive Director
Qualifications:	BSc, BEc, Honorary Doctorate of Letters.
Experience and expertise:	From 2008 until 2011 Kerry held the post of Agent General for Western Australia and resided in London promoting and representing the State in the United Kingdom and Europe. From 1991 until 2008 she was Chief Executive Officer of Fremantle Ports at a time when the Port underwent substantial change. Before 1991 Kerry was Deputy Director General of Transport for Western Australia and with the State Treasury as Director of Treasury's Economic and Financial Policy Division. She has degrees in both science and in economics from the University of Western Australia and in 2005 was the recipient of an Honorary Doctorate of Letters. Kerry left the Board in October 2014 to accept the role as Western Australia's Governor General.

Name:	Dr Ruth Shean
Title:	Non-Executive Director
Qualifications:	PhD, M Ed, B Ed FAICD FGIA
Experience and expertise:	Dr Ruth Shean is the Director General of the Western Australian government's Department of Workforce Development. Prior to this, Ruth was Commissioner for Public Sector Standards. Her other previous government CEO roles include Director General of the Disability Services Commission (from 1999 – 2006), and Director General of the Department for Community Development. Ruth Shean has also been a non-government CEO (of the Cerebral Palsy Association), and has held leadership positions on both state and federal government reviews and committees. She has also been on governing councils of both Curtin and Murdoch Universities. Ruth Shean was co-opted onto the Board in June 2011.

Name:	Mr Bruce Campbell-Fraser
Title:	Non-Executive Director
Qualifications:	BA
Experience and expertise:	Bruce Campbell-Fraser is the Manager of Media and Public Affairs at the Chamber of Minerals and Energy in Western Australia. Bruce has extensive policy and political experience, having spent the past decade as a senior government advisor – both at a state and federal level. Most recently, Bruce served as a Senior Advisor to the Federal Minister for Immigration and Citizenship. Previous roles include Principal Policy Advisor to former Premier Alan Carpenter, Strategic Management Advisor to former Premier Geoff Gallop and Chief of Staff to both the former WA Minister for Health and the former WA Minister for Energy, Science and Innovation. Bruce joined the Board in November 2011.

Name:	Ms Beth Gordon
Title:	Non-Executive Director
Qualifications:	BCom (UWA), MBA (Melb), MSc (Min Ec) (Curtin), CA, GAICD
Experience and expertise:	Beth has worked in the international mining and professional services industries in site, project and corporate roles in China, Indonesia, UK, USA and Australia. She has considerable experience working with multiple stakeholders from diverse cultural and technical backgrounds on commercial, strategic and community issues. Now a consultant, Beth advises boards and executive management on strategy and risk management, commercial and continuous improvement initiatives. A chartered accountant, Beth is also a non-executive director of the Pilbara Ports Authority where she is also Chair of the Risk and Audit Committee. Beth joined the Board in February 2014.



Senses Australia

**Directors Report****For the year ended 30 June 2015**

Name:	Mr Colin Emmott
Title:	Non-Executive Director
Qualifications:	CPA
Experience and expertise:	Colin, a Chartered Accountant and Partner of HLB Mann Judd, has been in the profession for over 35 years. He is well regarded by many WA businesses, providing a broad range of business advisory services including succession planning, taxation and compliance, strategic planning consulting and management advice. A Registrar of the Pharmacy Registration Board of WA since its inception in 2010, Colin was also Registrar of both the Chiropractors and the Optometrist Registration Board for over 25 years prior to National registration. Colin is also the Independent Chair of ReddiFund and Mates in Construction (WA). He also sits on the Board of the National Body, Mates in Construction Ltd. Colin is the immediate past Chairman of the Juvenile Diabetes Research Foundation in WA, a position he held for eight years. A Member of the Institute of Chartered Accountants in Australia, Colin holds a Bachelor of Business from the WA Institute of Technology (now Curtin University). He is also a Registered Company Auditor and a Registered Tax Agent. Colin joined the Board in April 2014.

**Company secretary**

Debbie Karasinski has held the role of Company Secretary since the transition of Senses Australia to a company limited by guarantee.

**Meetings of directors**

The number of meetings of the company's Board of Directors ('the Board') and of each Board committee held during the year ended 30 June 2015, and the number of meetings attended by each director were:

	<b>Attended</b>	<b>Held</b>
Mr Bill Cutler	7	7
Mr Rick Match	6	7
Mr Craig Billings	0	1
Mr John Groppoli	4	7
Ms Kerry Sanderson	1	1
Dr Ruth Shean	6	7
Mr Bruce Campbell-Fraser	7	7
Ms Beth Gordon	7	7
Mr Colin Emmott	6	7

Held: represents the number of meetings held during the time the director held office or was a member of the relevant committee.

**Contributions on winding up**

In the event of the company being wound up, ordinary members are required to contribute a maximum of \$10 each. Honorary members are not required to contribute.

The total amount that members of the company are liable to contribute if the company is wound up is \$390 based on 39 current ordinary members.

**Auditor's independence declaration**

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on the following page.

Senses Australia

## **Directors Report**

**For the year ended 30 June 2015**

This report is made in accordance with a resolution of directors, pursuant to section 298(2)(a) of the Corporations Act 2001.

On behalf of the directors



---

Bill Cutler  
President

14 October 2015  
Perth



## AUDITOR'S INDEPENDENCE DECLARATION TO THE DIRECTORS OF SENSES AUSTRALIA

In relation to our audit of the financial report of Senses Australia for the year ended 30 June 2015, to the best of my knowledge and belief, there have been no contraventions of the auditor independence requirements of the Corporations Act 2001 or any applicable code of professional conduct.

PKF MACK

SIMON FERMANIS  
PARTNER

14 OCTOBER 2015  
WEST PERTH,  
WESTERN AUSTRALIA

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Liability limited by a scheme approved under Professional Standards Legislation.



Senses Australia

## Statement of Profit or Loss and Other Comprehensive Income

### For the year ended 30 June 2015

	Note	2015 \$ '000	2014 \$ '000
<b>Revenues</b>	2	<b>12,794</b>	<b>12,057</b>
<i>Expenses</i>			
Salaries and employee benefits expense		(9,819)	(9,311)
Administration expenses	3 a)	(3,558)	(2,452)
Borrowing costs		-	(36)
Cost of fundraising		(85)	(133)
Depreciation expenses	3 b)	(306)	(300)
<b>Operating Loss for the year before income tax</b>		<b>(974)</b>	<b>(175)</b>
Income tax expense	1 h)	-	-
<b>Operating Loss for the year after income tax</b>		<b>(974)</b>	<b>(175)</b>
<b>Other comprehensive income, net of tax</b>			
<i>Items that will not be reclassified subsequently to profit and loss:</i>			
Loss on the revaluation of land and buildings		-	(844)
<i>Items that may be reclassified subsequently to profit or loss:</i>			
Gain on the revaluation of available for sale financial assets		216	246
Recycling to profit and loss from sale of available for sale financial assets		200	-
<b>Total comprehensive income</b>		<b>(558)</b>	<b>(773)</b>

The statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes.

Senses Australia

**Statement of Financial Position****As at 30 June 2015**

	<b>Note</b>	<b>2015 \$ '000</b>	<b>2014 \$ '000</b>
<b>Current Assets</b>			
Cash and cash equivalents	4	4,972	2,066
Trade and other receivables	5	390	228
Other current assets	6	102	186
<b>Total Current Assets</b>		<b>5,464</b>	<b>2,480</b>
<b>Non -Current Assets</b>			
Property, plant and equipment	7	6,069	6,089
Financial assets	8	4,318	4,537
<b>Total Non-Current Assets</b>		<b>10,387</b>	<b>10,626</b>
<b>Total Assets</b>		<b>15,851</b>	<b>13,106</b>
<b>Current Liabilities</b>			
Trade and other payables	9	5,798	2,377
Short-term provisions	10	1,107	1,080
Lease liability	13	-	145
<b>Total Current Liabilities</b>		<b>6,905</b>	<b>3,602</b>
<b>Non-Current Liabilities</b>			
Long-term provisions	11	200	200
<b>Total Liabilities</b>		<b>7,105</b>	<b>3,802</b>
<b>Net Assets</b>		<b>8,746</b>	<b>9,304</b>
<b>Equity</b>			
Accumulated funds		5,376	6,350
Reserves		3,370	2,954
<b>Total Equity</b>		<b>8,746</b>	<b>9,304</b>

The statement of financial position should be read in conjunction with the accompanying notes.

Senses Australia

## Statement of Changes in Equity

### For the year ended 30 June 2015

	Accumulated funds	Available for sale financial asset reserve	Asset revaluation reserve	Bequest reserve	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
<b>Balance at 30 June 2013</b>	<b>6,525</b>	<b>(42)</b>	<b>3,589</b>	<b>5</b>	<b>10,077</b>
Deficit for the year	(175)	-	-	-	(175)
Land and buildings revaluation	-	-	(844)	-	(844)
Available for sale financial assets revaluation	-	246	-	-	246
<b>Balance at 30 June 2014</b>	<b>6,350</b>	<b>204</b>	<b>2,745</b>	<b>5</b>	<b>9,304</b>
Deficit for the year	(974)	-	-	-	(974)
Land and buildings revaluation	-	-	-	-	-
Available for sale financial assets revaluation	-	216	-	-	216
Recycling to profit and loss from sale of available for sale financial assets	-	200	-	-	200
<b>Balance at 30 June 2015</b>	<b>5,376</b>	<b>620</b>	<b>2,745</b>	<b>5</b>	<b>8,746</b>

The statement of changes in equity should be read in conjunction with the accompanying notes.

Senses Australia

## Statement of Cash Flows

### For the year ended 30 June 2015

	2015 \$'000	2014 \$'000
<b>Cash Flows from Operating Activities</b>		
Receipts from customers	2,844	1,119
Subsidies received	13,085	10,494
Interest received	55	94
Payments to suppliers and employees	(13,205)	(11,693)
<b>Net Cash Flows from Operating Activities</b>	<b>2,779</b>	<b>14</b>
<b>Cash Flows from Investing Activities</b>		
Payments for plant and equipment	(1,006)	(548)
Proceeds from disposal of plant and equipment	755	-
Acquisition of investments	-	(2,641)
Proceeds from sale of Investments	235	2,430
Dividends received	288	184
<b>Net Cash Flows used in Investing Activities</b>	<b>272</b>	<b>(575)</b>
<b>Cash Flows from Financing Activities</b>		
Repayment of finance leases	(145)	(26)
<b>Net Cash Flows used in Operating Activities</b>	<b>(145)</b>	<b>(26)</b>
<b>Net increase/(decrease) in cash and cash equivalents held</b>	<b>2,906</b>	<b>(587)</b>
Cash and cash equivalents at the beginning of financial year	2,066	2,653
Cash and cash equivalents at the end of financial year	4,972	2,066

The statement of cash flows should be read in conjunction with the accompanying notes.



Senses Australia

## Notes to the Financial Statements

For the year ended 30 June 2015

### NOTE 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Accounting

The financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards – Reduced Disclosure Requirements and Interpretations issued by the Australian Accounting Standards Board (AASB), and associated regulations and the Corporations Act 2001, as appropriate for not-for-profit oriented entities. These financial statements do not comply with International Financial Reporting Standards as issued by the International Accounting Standards Board ('IASB').

The financial report covers Senses Australia as an individual entity. The financial report is presented in Australian dollars, which is Senses Australia's functional and presentation currency. Senses Australia is a not-for-profit unlisted public company limited by guarantee.

On 1 July 2013 Senses Foundation Incorporated converted from an Incorporated Association to Senses Australia, a company limited by guarantee. This was authorised under sections 10A to 10I of Part IIIA of the Associations Incorporations Act 1987. This has the effect of having a seamless transition in that there has been no requirement to transfer assets and liabilities from one entity to another.

The financial statements were authorised for issue in accordance with a resolution of directors on 14th October 2015. The directors have the power to amend and reissue the financial statements.

The principal accounting policies adopted in the preparation of this financial report are set out below. These policies have been consistently applied to all years presented, unless otherwise stated.

#### New, revised or amending Accounting Standards and Interpretations adopted

Senses Australia has adopted all of the new, revised or amending Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period.

Any new, revised or amending Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

The adoption of these Accounting Standards and Interpretations did not have any significant impact on the financial performance or position of the entity.

The following Accounting Standards and Interpretations are most relevant to the entity:

#### AASB 2012-3 Amendments to Australian Accounting Standards - Offsetting Financial Assets and Financial Liabilities

The entity has applied AASB 2012-3 from 1 July 2014. The amendments add application guidance to address inconsistencies in the application of the offsetting criteria in AASB 132 'Financial Instruments: Presentation', by clarifying the meaning of 'currently has a legally enforceable right of set-off'; and clarifies that some gross settlement systems may be considered to be equivalent to net settlement.

#### AASB 2013-3 Amendments to AASB 136 - Recoverable Amount Disclosures for Non-Financial Assets

The entity has applied AASB 2013-3 from 1 July 2014. The disclosure requirements of AASB 136 'Impairment of Assets' have been enhanced to require additional information about the fair value measurement when the recoverable amount of impaired assets is based on fair value less costs of disposals. Additionally, if measured using a present value technique, the discount rate is required to be disclosed.

#### AASB 2014-1 Amendments to Australian Accounting Standards (Parts A to C)

The entity has applied Parts A to C of AASB 2014-1 from 1 July 2014. These amendments affect the following standards: AASB 2 'Share-based Payment': clarifies the definition of 'vesting condition' by separately defining a 'performance condition' and a 'service condition' and amends the definition of 'market condition'; AASB 3 'Business Combinations': clarifies that contingent consideration in a business combination is

Senses Australia

## Notes to the Financial Statements

For the year ended 30 June 2015

### NOTE 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONT)

subsequently measured at fair value with changes in fair value recognised in profit or loss irrespective of whether the contingent consideration is within the scope of AASB 9; AASB 8 'Operating Segments': amended to require disclosures of judgements made in applying the aggregation criteria and clarifies that a reconciliation of the total reportable segment assets to the entity's assets is required only if segment assets are reported regularly to the chief operating decision maker; AASB 13 'Fair Value Measurement': clarifies that the portfolio exemption applies to the valuation of contracts within the scope of AASB 9 and AASB 139; AASB 116 'Property, Plant and Equipment' and AASB 138 'Intangible Assets': clarifies that on revaluation, restatement of accumulated depreciation will not necessarily be in the same proportion to the change in the gross carrying value of the asset; AASB 124 'Related Party Disclosures': extends the definition of 'related party' to include a management entity that provides KMP services to the entity or its parent and requires disclosure of the fees paid to the management entity; AASB 140 'Investment Property': clarifies that the acquisition of an investment property may constitute a business combination.

#### Reporting Basis and Conventions

The financial report has been prepared on an accruals basis and is based on historical costs modified by the revaluation of selected non-current assets, financial assets and financial liabilities for which the fair value basis of accounting has been applied.

#### ACCOUNTING POLICIES

##### a) Rounding Off

Items in the Accounts and Notes thereto have been rounded off to the nearest thousand dollars unless specifically stated otherwise, in accordance with ASIC class order C0 98/100.

##### b) Cash and Cash Equivalents

Cash and cash equivalents includes cash on hand, deposits at call which are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, net of outstanding bank overdrafts.

##### c) Trade and Other Receivables

Trade and other receivables are recognised at amortised cost less any provision for impairment.

##### d) Investments

Investments are initially brought to account at cost and then fair valued at each reporting date. Unrealised gains/losses on securities held for short-term investment are accounted for as set out in Note 1(j) (i). Unrealised gains/losses on securities held for long-term investment are accounted for as set out in Note 1(j) (iii).

##### e) Property, Plant and Equipment

Each class of property, plant and equipment is carried at historical cost or fair value less, where applicable, any accumulated depreciation and impairment losses.

#### *Property*

Freehold land and buildings are shown at their fair value based on periodic valuations by external independent valuers, less subsequent depreciation for buildings. Increases in the carrying amount arising on revaluation of land and buildings are credited to a revaluation reserve in equity.

#### *Plant and Equipment*

Plant and equipment is measured on the cost basis less depreciation and impairment losses.

Plant and equipment that have been contributed at no cost, or for nominal cost are valued and recognised at the fair value of the asset at the date it is acquired.

Senses Australia

## Notes to the Financial Statements

For the year ended 30 June 2015

### NOTE 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONT)

#### *Depreciation*

The depreciable amount of all fixed assets including buildings and capitalised lease assets, but excluding freehold land, is depreciated on a straight line basis over their useful lives to Senses Australia commencing from the time the asset is held ready for use. The depreciation rates used for each class of depreciable assets are:

Classes of Assets	Depreciation Rate
Buildings	2.5%
Plant and Equipment	20%
Furniture and Fittings	20%
Motor Vehicles	20%
Computer Equipment	40%
Leasehold Improvements	20%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each reporting date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains and losses are included in the income statement. When revalued assets are sold, amounts included in the revaluation reserve relating to the asset are transferred to accumulated funds.

#### f) **Impairment of Assets**

##### *Non-financial asset*

At each reporting date, Senses Australia reviews the carrying values of its assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the income statement.

##### *Financial assets*

Senses Australia assesses at the end of each reporting period whether there is any objective evidence that a financial asset or group of financial assets is impaired. Objective evidence includes significant financial difficulty of the issuer or obligor; a breach of contract such as default or delinquency in payments; the lender granting to a borrower concessions due to economic or legal reasons that the lender would not otherwise do; it becomes probable that the borrower will enter bankruptcy or other financial reorganisation; the disappearance of an active market for the financial asset; or observable data indicating that there is a measurable decrease in estimated future cash flows.

The amount of the impairment allowance for financial assets carried at cost is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the current market rate of return for similar financial assets.

Available-for-sale financial assets are considered impaired when there has been a significant or prolonged decline in value below initial cost. Subsequent increments in value are recognised in other comprehensive income through the available-for-sale reserve.

Senses Australia

## Notes to the Financial Statements

For the year ended 30 June 2015

### NOTE 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONT)

#### g) Revenue

##### *Grants*

Government grants shall be recognised as income over the periods necessary to match them with the related costs which they are intended to compensate, on a systematic basis. Senses Australia earns them through compliance with their conditions and meeting the envisaged obligations.

When grant revenue is received whereby Senses Australia incurs an obligation to deliver economic value directly back to the contributor, this is considered a reciprocal transaction and the grant revenue is recognised in the statement of financial position as a liability until the service has been delivered to the contributor.

##### *Interest*

Interest revenue is recognised as interest accrues using the effective interest method.

##### *Other revenue*

Other revenue is recognised when it is received or when there is a right to receive.

#### h) Income Tax

Under Section 50-5 of the Income Tax Assessment Act 1997 the income of Senses Australia as a charitable institution is exempt from income tax.

#### i) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the statement of financial position are shown inclusive of GST.

Cash flows are presented in the statement of cash flow on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

#### j) Financial Instruments

Senses Australia classifies its investments in the following categories: financial assets at fair value through profit or loss, loans and receivables, and available-for-sale financial assets. The classification depends on the purpose for which the investments were acquired. Management determines the classification of its investments at initial recognition and re-evaluates this designation at each reporting date.

##### (i) *Financial assets at fair value through profit or loss*

This category has two sub-categories; financial assets held for trading, and those designated at fair value through profit or loss on initial recognition. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term or if so designated by management. The policy of Management is to designate a financial asset if there exists the possibility it will be sold in the short term and the asset is subject to frequent changes in fair value. Assets in this category are classified as current assets if they are either held for trading or are expected to be realised within 12 months of the reporting date.

This category has two sub-categories; financial assets held for trading, and those designated at fair value through profit or loss on initial recognition. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term or if so designated by management. The policy of Management is to designate a financial asset if there exists the possibility it will be sold in the short term and the asset is subject to frequent changes in fair



Senses Australia

## Notes to the Financial Statements

For the year ended 30 June 2015

### NOTE 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONT)

value. Assets in this category are classified as current assets if they are either held for trading or are expected to be realised within 12 months of the reporting date.

(ii) *Loans and receivables*

Loans and receivables are non derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when Senses Australia provides money, goods or services directly to a debtor with no intention of selling the receivable. They are included in current assets, except for those with maturities greater than 12 months after the reporting date which are classified as non-current assets. Loans and receivables are included in receivables in the statement of financial position.

(iii) *Available-for-sale financial assets*

Available-for-sale financial assets, comprising principally marketable equity securities, are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless Management intends to dispose of the investment within 12 months of the reporting date.

**k) Trade and Other Payables**

These amounts represent liabilities for goods and services provided to Senses Australia which remain unpaid at year end. Due to their short term nature they are measured at amortised cost and are not discounted. The amounts are unsecured and are usually paid within 30 days of recognition.

**l) Leases**

Finance leases are capitalised into the statement of financial position. A lease asset and corresponding liability are initially recognised at fair value. Lease payments represent both a payment of principal and finance costs. Lease assets acquired under a finance lease are amortised over their useful life.

**m) Employee Benefits**

(i) *Wages, salaries and annual leave*

Liabilities for wages, salaries and annual leave expected to be settled within 12 months of the reporting date are recognised in respect of employees' services up to the reporting date and are measured at the amounts expected to be paid when the liabilities are settled.

*Employee benefits payable later than one year*

Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

(ii) *Superannuation*

Contributions are made by Senses Australia to superannuation funds as stipulated by statutory requirements and are charged as expenses when incurred.

(iii) *Employee benefit on costs*

Employee benefit on costs are recognised and included in employee benefits liabilities and costs when the employee benefits to which they relate are recognised as liabilities.

(iv) *Long service leave*

Senses Australia accrues for long service leave at 5 years service. Employees accrue long service leave entitlements of 13 weeks after 10 years continuous service, with payment of pro-rata entitlement on termination after 7 years of continuous service.

Senses Australia

## Notes to the Financial Statements

For the year ended 30 June 2015

### NOTE 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONT)

**n) Provisions**

Provisions are recognised when there is a present obligation to settle a liability or obligation.

**o) Comparative Figures**

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

**p) Current and non-current classification**

Assets and liabilities are presented in the statement of financial position based on current and non-current classification.

An asset is current when: it is expected to be realised or intended to be sold or consumed in normal operating cycle; it is held primarily for the purpose of trading; it is expected to be realised within twelve months after the reporting period; or the asset is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period. All other assets are classified as non-current.

A liability is current when: it is expected to be settled in normal operating cycle; it is held primarily for the purpose of trading; it is due to be settled within twelve months after the reporting period; or there is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period. All other liabilities are classified as non-current.

**q) Fair value measurement**

When an asset or liability, financial or non-financial, is measured at fair value for recognition or disclosure purposes, the fair value is based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date; and assumes that the transaction will take place either: in the principle market; or in the absence of a principle market, in the most advantageous market.

Fair value is measured using the assumptions that market participants would use when pricing the asset or liability, assuming they act in their economic best interest. For non-financial assets, the fair value measurement is based on its highest and best use. Valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, are used, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

**r) Critical accounting judgements, estimates and assumptions**

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenue and expenses. Management bases its judgements, estimates and assumptions on historical experience and on other various factors, including expectations of future events, management believes to be reasonable under the circumstances. The resulting accounting judgements and estimates will seldom equal the related actual results. The judgements, estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

*Estimation of useful lives of assets*

Senses Australia determines the estimated useful lives and related depreciation and amortisation charges for its property, plant and equipment and finite life intangible assets. The useful lives could change significantly as a result of technical innovations or some other event. The depreciation and amortisation charge will increase where the useful lives are less than previously estimated lives, or

Senses Australia

## Notes to the Financial Statements

For the year ended 30 June 2015

### NOTE 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONT)

technically obsolete or non-strategic assets that have been abandoned or sold will be written off or written down.

#### *Impairment of assets other than goodwill and other indefinite life intangible assets*

Senses Australia assesses impairment of assets other than goodwill and other indefinite life intangible assets at each reporting date by evaluating conditions specific to Senses Australia and to the particular asset that may lead to impairment. If an impairment trigger exists, the recoverable amount of the asset is determined. This involves fair value less costs to sell or value-in-use calculations, which incorporate a number of key estimates and assumptions.

Senses Australia

## Notes to the Financial Statements

### For the year ended 30 June 2015

<b>2. Revenue</b>	<b>2015</b>	<b>2014</b>
	<b>\$ '000</b>	<b>\$ '000</b>
<b>Revenues from Core Operating Activities</b>		
Government grants	11,795	10,168
Non-Government grants	39	109
Fundraising & donations	380	309
Sales	131	115
	<hr/> 12,345	<hr/> 10,701
<b>Other Revenue</b>		
Rent	278	376
Interest	55	94
Dividends	280	333
Net gains from disposal of property	35	16
Net (loss)/gain from disposal of investments	(400)	371
Other revenue	201	166
	<hr/> 449	<hr/> 1,356
<b>Total Revenue</b>	<hr/> <b>12,794</b>	<hr/> <b>12,057</b>



Senses Australia

**Notes to the Financial Statements****For the year ended 30 June 2015**

<b>3. a) Expenses</b>	<b>2015 \$ '000</b>	<b>2014 \$ '000</b>
Administration	652	679
Property	276	166
Client direct costs	1,827	1,032
Vehicles	98	93
Insurance	363	240
Professional fees	215	155
Advertising	127	87
	<b>3,558</b>	<b>2,452</b>
<b>3. b) Depreciation of Non-Current Assets</b>		
Buildings	76	68
Furniture & Fittings	4	4
Computer Equipment	42	83
Motor Vehicle	167	132
Plant & Equipment	17	13
	<b>306</b>	<b>300</b>
<b>4. Cash and Cash Equivalents</b>		
Cash on hand	1	1
Cash at bank	1,221	695
Cash on deposit	3,750	1,370
	<b>4,972</b>	<b>2,066</b>
Also included in cash on deposit is a \$2,000,000 bequest. The bequest is subject to certain criteria which have not been satisfied at the reporting date. These funds will only be available once the criteria have been satisfied.		
<b>5. Trade and Other Receivables</b>		
Trade receivables	127	55
Other receivables	263	134
Imputation credit	-	39
	<b>390</b>	<b>228</b>
<b>6. Other Current Assets</b>		
Prepayments	<b>102</b>	<b>186</b>

Senses Australia

**Notes to the Financial Statements****For the year ended 30 June 2015****7. Property, Plant and Equipment**

	<b>2015</b>	<b>2014</b>
	<b>\$ '000</b>	<b>\$ '000</b>
<b>Property</b>		
Freehold land at independent valuation (I)	2,311	2,311
Freehold buildings at independent valuation (I)	3,039	3,039
Accumulated depreciation – Freehold Buildings	(103)	(27)
	<b>5,247</b>	<b>5,323</b>
<b>Plant and Equipment</b>		
Cost	1,848	1,677
Accumulated depreciation	(1,026)	(911)
	<b>822</b>	<b>766</b>
<b>Total Property, Plant and Equipment</b>		
Cost	1,848	1,677
Independent valuation	5,350	5,350
Accumulated depreciation	(1,129)	(938)
Total Written Down Amount	<b>6,069</b>	<b>6,089</b>

- (I) Freehold land and buildings are independently valued by a qualified property valuer every 3 years (note 17). These were valued on 20 February 2014. The next valuation is due for the financial year ended 30 June 2017. The original cost of the land was \$1,750,000 and the original cost of the buildings was \$2,104,132.

**Reconciliations of the written down values at the beginning and end of the current financial year are set out below:**

*Land and building*

Carrying amount at beginning of year	5,323	6,235
Revaluation	-	(844)
Disposals	-	-
Depreciation expense	(76)	(68)
	<b>5,247</b>	<b>5,323</b>

*Plant and equipment*

Carrying amount at beginning of year	766	757
Additions	1,006	896
Disposals/Write-off	(720)	(655)
Depreciation expense	(230)	(232)
	<b>822</b>	<b>766</b>
<b>Total Net Carrying Amount at End of Year</b>	<b>6,069</b>	<b>6,089</b>

Senses Australia

**Notes to the Financial Statements****For the year ended 30 June 2015****8. Financial Assets**

	<b>2015</b>	<b>2014</b>
	<b>\$'000</b>	<b>\$'000</b>
Available for sale financial assets	4,318	4,537

Reconciliation of the fair values at the beginning and end of the current and comparative financial year are set out below:

**2015**

	Opening Balance \$'000	Additions \$'000	Disposals \$'000	Revaluation increment \$'000	Closing revalued balance \$'000
Burns Beach Property Trust	95	-	-	(8)	87
Bayswater Bendigo Bank	1	-	-	-	1
Fortescue Mining Ltd	435	-	(225)	(210)	-
Managed Portfolio	4,006	-	-	224	4,230
	<b>4,537</b>	<b>-</b>	<b>(225)</b>	<b>6</b>	<b>4,318</b>

**2014**

Burns Beach Property Trust	77	-	-	18	95
Bayswater Bendigo Bank	1	-	-	-	1
Fortescue Mining Ltd	304	-	-	131	435
Managed Portfolio	3,328	2,641	(2,430)	467	4,006
	<b>3,710</b>	<b>2,641</b>	<b>(2,430)</b>	<b>616</b>	<b>4,537</b>

**9. Trade and Other Payables**

	<b>2015</b>	<b>2014</b>
	<b>\$'000</b>	<b>\$'000</b>
<b>Current</b>		
Trade payables	78	151
Other payables	789	635
Unearned revenue	4,667	1,383
Goods and services tax	264	208
	<b>5,798</b>	<b>2,377</b>

Trade payables are non-interest bearing and are normally settled in accordance with the terms of the relevant supplier. Other payables are non-interest bearing and have an average term of 14 to 30 days.

Included in unearned revenue is grant monies totalling \$2,634,849 (2014: \$1,345,297) received in this financial year which relates to the following year. Also included in unearned revenue is a \$2,000,000 bequest. The bequest is subject to certain criteria which have not been satisfied at the reporting date. This will be recognised as revenue once the criteria have been satisfied.

Senses Australia

## Notes to the Financial Statements

For the year ended 30 June 2015

### 10. Short Term Provisions

	2015 \$'000	2014 \$'000
Provision for annual leave	724	710
Provision for long service leave	383	370
	<b>1,107</b>	<b>1,080</b>

### 11. Long Term Provisions

Provision for government funds (i)	<b>200</b>	<b>200</b>
------------------------------------	------------	------------

- (i) Under the terms of an agreement between the Disability Services Commission (DSC), and Senses Australia, originating from funding for the Maycrest Courts Accommodation Services, DSC holds an equity of \$166,800 (2014: \$166,800) and the Department of Housing holds an equity of \$32,769 (2014: \$32,769) in the Accommodation Service. The value of this equity was reconfirmed in August 2009.

### 12. Contingent Liabilities

Senses Australia has been named as a second defendant to a summons regarding an incident that allegedly occurred at premises not associated with Senses Australia. No statement of claim has been made by the plaintiff as at the reporting date. Senses Australia has received confirmation from the legal representative of their insurers that they hold a valid insurance policy for the period and that they are indemnified in respect of the claim.

### 13. Lease Liability

As at reporting date Senses Australia has no lease liability commitments on motor vehicles (2014: \$144,834).

### 14. Related Party Transactions

The following members acted as members of the Board of Management of Senses Australia during the year. Members of Board do not receive any remuneration or other benefits as the positions are honorary in nature.

Mr B Cutler – President  
 Mr Rick Matich  
 Mr C Billings (resigned October 2014)  
 Mr J Groppoli  
 Ms Kerry Sanderson (resigned October 2014)  
 Dr Ruth Shean  
 Mr Bruce Campbell-Fraser  
 Ms Beth Gordon  
 Mr Colin Emmott

### 15. Reserves

#### *Asset revaluation reserve*

The asset revaluation reserve records the revaluations and devaluations of the land and buildings.

#### *Available for sale financial asset reserve*

The available for sale financial asset reserve records the revaluation increments and decrements (that do not represent impairment write-downs) that relate to financial assets that are classified as available-for-sale.

#### *Bequest reserve*

All bequests received by Senses Australia are recognised as income in the year they are received, but remain invested at all times, unless otherwise directed by the conditions of the will.



Senses Australia

## Notes to the Financial Statements

For the year ended 30 June 2015

### 16. Subsequent events

No matter or circumstance has arisen since 30 June 2015 that has significantly affected, or may significantly affect Senses Australia's operations, the results of those operations, or Senses Australia's state of affairs in future financial years.

### 17. Fair value measurement

#### *Fair value hierarchy*

The following tables detail Senses Australia's assets and liabilities, measured or disclosed at fair value, using a three level hierarchy, based on the lowest level of input that is significant to the entire fair value measurement, being:

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date.

Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3: Unobservable inputs for the asset or liability.

2015	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
<i>Assets</i>				
Available for sale financial asset	4,318	-	-	4,318
Land and buildings	-	5,247	-	5,247
Total assets	4,231	5,247	-	9,565
<b>2014</b>	<b>Level 1 \$'000</b>	<b>Level 2 \$'000</b>	<b>Level 3 \$'000</b>	<b>Total \$'000</b>
<i>Assets</i>				
Available for sale financial asset	4,537	-	-	4,537
Land and buildings	-	5,323	-	5,323
Total assets	4,537	5,323	-	9,860

There were no transfers between levels during the financial year.

The carrying amounts of trade and other receivables and trade and other payables are assumed to approximate the fair values due to their short-term nature.

Senses Australia

## Notes to the Financial Statements

### For the year ended 30 June 2015

#### 18. Commitments

##### *Operating Lease Commitments Receivable*

The company has entered into certain leasing arrangements as the lessor in relation to a portion of their office premises.

Future minimum rentals receivable under non-cancellable operating leases as at 30 June are as follows:

	2015	2014
	\$'000	\$'000
Within one year	138	201
After one year but not more than five years	553	-
	<u>691</u>	<u>201</u>

#### 19. Key management personnel disclosures

##### *Compensation*

The aggregate compensation made to directors and other members of key management personnel of the company is set out below:

Aggregate compensation	<u>711</u>	<u>688</u>
------------------------	------------	------------

Senses Australia

## **Directors Declaration**

### **For the year ended 30 June 2015**

In the directors' opinion:

- The attached financial statements and notes thereto comply with the Corporations Act 2001, the Australian Accounting Standards – Reduced Disclosure Requirements, the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- The attached financial statements and notes thereto give a true and fair view of the company's financial position as at 30 June 2015 and of its performance for the financial year ended on that date; and
- There are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of directors made pursuant to section 295(5)(a) of the Corporations Act 2001.

On behalf of the directors



---

Bill Cutler - President

14 October 2015  
Perth



*Accounting, Financial and Business Advisory*

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF SENSES AUSTRALIA

### Report on the Financial Report

We have audited the accompanying financial report of Senses Australia (the Company), which comprises the statement of financial position as at 30 June 2015, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

### Directors' Responsibility for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards – Reduced Disclosure Requirements including Australian Accounting Interpretations and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Independence

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001.

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## Opinion

In our opinion the financial report of Senses Australia is in accordance with the Corporations Act 2001, including:

- (i) giving a true and fair view of the Company's financial position as at 30 June 2015 and of its performance for the year ended on that date; and
- (ii) complying with Australian Accounting Standards – Reduced Disclosure Requirements and the Corporations Regulations 2001.

PKF MACK

SIMON FERMANIS  
PARTNER

14 OCTOBER 2015  
WEST PERTH,  
WESTERN AUSTRALIA

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With our 120 years  
of expertise, we're shaping  
the future for people  
with disability.

Senses Australia, Western Australia's leading disability service provider, provides services to children, adults and seniors with disability, as well as providing support to families, carers and other professionals.

- 🦋 Therapy services
- 🦋 Assistive products and equipment
- 🦋 Assistance in the home
- 🦋 Assistance in the community
- 🦋 Orientation and Mobility
- 🦋 Respite support
- 🦋 Moving out of home
- 🦋 Managing plans

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2014 🦋 2015

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**120**<sup>1895 ✕ 2015</sup> years



**Senses**  
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